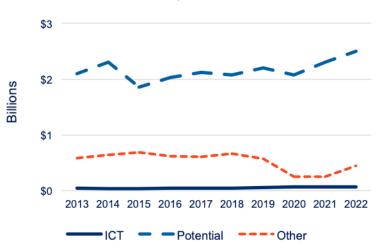
Indiana's 7th and Digital Trade

IN-7 Services Exports, 2013-2022



ICT services exports grew from \$42 million in 2013 to \$72 million in 2022 (70%), supporting 226 direct and 158 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$2.1 billion to \$2.5 billion (19%), supporting 6,647 direct and 4,316 indirect jobs in 2022.

Exports of other services declined from \$578 million in 2013 to \$573 million in 2019 (-1%), and then fell sharply due to Covid-19. They have not yet fully recovered.

Indiana's 7th district's digitally tradeable services exports supported 6,873 direct and 4,475 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from IN-7, 2022 (\$M)

| Country | ICT | Potential | Total |
|----------------------------|-------|-----------|---------|
| Europe | \$29 | \$1,502 | \$1,530 |
| Asia & Pacific (ex. China) | \$18 | \$569 | \$587 |
| North America | \$13 | \$151 | \$164 |
| Central & South America | \$7.6 | \$143 | \$150 |
| China | \$3.3 | \$88 | \$92 |
| Middle East & Africa | \$1.7 | \$51 | \$53 |

Europe was Indiana's 7th district's top market for digitally tradeable services, followed by Asia & Pacific (ex. China).

Indiana's 7th district's exports of potentially ICT-enabled services to India grew from \$9.6 million in 2013 to \$25 million (+155%) in 2022.

The "Digital Dozen" accounted for \$880 million out of Indiana's 7th district's \$2.6 billion in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from IN-7, 2022 (\$M)

| Type (ICT in bold) | Total |
|--|-------|
| Research and Development and Testing Services | \$980 |
| Royalties from Industrial Processes | \$766 |
| Insurance Services | \$265 |
| Business Management and Consulting Services | \$188 |
| Misc. Business, Professional, and Technical Services | \$89 |
| Other | \$287 |

Computer software services are the top ICT services export, growing from \$20 million in 2013 to \$66 million in 2022 (229%).

Research and development and testing services are Indiana's 7th district's top potentially ICT-enabled services export, growing from \$859 million in 2013 to \$980 million in 2022 (14%).